

# International Equity Trading

## for financial adviser use only

(not to be relied upon by retail investors)

We're expanding the range of investment options available to you and your clients. Now your client can 'buy in' to some of the world's most familiar and successful brand names and corporations.

So, by broadening our horizons, you can broaden your client's options – giving you much greater control over how and where their money is invested.

These changes place our dealing platform i.nvest in a league of its own, offering a much greater range than many rival international equity platforms. You will be able to take your client's investment strategy into all kinds of new sectors.

Our enhanced i.nvest platform gives access to investment choices across four continents. Here is a list of the international markets that we currently offer:

Country	Exchange
<b>The Americas</b>	
North America	New York Stock Exchange / NASDAQ / American Stock Exchange
Canada	Toronto Stock Exchange / TSX Venture Exchange
<b>Europe</b>	
Austria	Wiener Borse (Vienna Stock Exchange)
Belgium	Euronext Brussels
Denmark	OMX Copenhagen
Finland	OMX Helsinki
France	Euronext Paris
Germany	Frankfurt Stock Exchange
Italy	Borsa Italiana
Netherlands	Euronext Amsterdam
Norway	Oslo Stock Exchange
Portugal	Euronext Lisbon
Spain	Madrid Stock Exchange
Sweden	OMX Stockholm
Switzerland	SIX Swiss Exchange
<b>Asia/Pacific</b>	
Hong Kong	Hong Kong Stock Exchange
Singapore	Singapore Stock Exchange
<b>Africa</b>	
South Africa	Johannesburg Stock Exchange

### Key features of trading in international equities with Alliance Trust Savings

- Trade in 18 countries, on 21 exchanges
- Choice of over 21,000 stocks
- View UK and international investments in one account
- Trade in international equities through any Alliance Trust Savings product
- Global research tools to choose the right investments for your clients portfolio
- Access markets and sectors not readily available in the UK.

### Benefits of trading in international equities

- Diversify your client's portfolio
- No stamp duty to pay on North American and European markets
- Monitor how your client's portfolio performs with online account management.

### Points to consider

- Foreign markets involve different risks from UK markets
- Overseas investments may be affected by currency fluctuations
- Due to the time difference, a particular market may not be open at the time your client wishes to trade
- The value of investments and any income from them can go up or down, and your client may not get back the amount they invested. Past performance is not a guide to future performance.

### How to trade

Our dealing desk is open between 8am and 4.30pm local UK time for trading on international markets. Trades will only be placed when the relevant international market is open.

### Trading in US stocks and shares

Your client will need to complete a W-8BEN form and return it to us prior to trading. You can find this form and guidance on how to complete it at [www.alliancetrustsavings.co.uk/adviser](http://www.alliancetrustsavings.co.uk/adviser)

Your client may also be required to complete other paperwork when investing in markets other than the US.

## Next steps

### Is your client an existing ATS customer?

#### International Registration

Before trading international equities, your client must register for the service. To register, your client must complete our International Equity registration form. We must have received and processed an original signed registration form before your client can trade.

You can download our International Equities Registration Form at [www.alliancetrustsavings.co.uk/literature](http://www.alliancetrustsavings.co.uk/literature) or call our client services team on 01382 573737.

After your client has registered, call 01382 573737 to trade.

If you wish to trade in US stocks for your client, your client will need to complete a W8-Ben form prior to placing an order.

### Is your client new to ATS?

Contact your Business Development Manager (BDM). If you would like a call or visit from one of our BDMs email [businessdevelopment@alliancetrust.co.uk](mailto:businessdevelopment@alliancetrust.co.uk).

## Where to find out more

More information about our international equity offering and all our products can be found at [www.alliancetrustsavings.co.uk/adviser](http://www.alliancetrustsavings.co.uk/adviser)

## New business enquiries

Contact your Business Development Manager or email [Businessdevelopment@alliancetrust.co.uk](mailto:Businessdevelopment@alliancetrust.co.uk)

## Contact us

Adviser Servicing team – 08000 326323 or [advisersupport@alliancetrust.co.uk](mailto:advisersupport@alliancetrust.co.uk)